



**WILLEMIN-MACODEL**  
YOUR ADVANCED MACHINING SOLUTIONS

We are a Swiss company specializing in the development and manufacturing of highly precise, customized, turnkey machining solutions. We support clients operating in the most demanding sectors such as watchmaking, jewelry, medical, and aerospace.



CORK, IRELAND - FULL-TIME (M/F)

## Technical Sales engineer Ireland & United Kingdom

Join a dynamic and innovative company and contribute to its success!

As our presence in Ireland and United Kingdom continues to grow, we are seeking a dynamic and proactive Technical Sales Engineer to join our Irish subsidiary in Cork and strengthen our market position.

### Key responsibilities

- Identify and pursue new business opportunities across Ireland and the UK
- Build and maintain strong relationships with existing and potential customers
- Promote and sell high-precision machine-tool solutions to industrial clients
- Conduct regular field visits to understand customer needs and propose tailored solutions
- Manage the entire sales cycle, from prospecting to closing deals
- Prepare commercial offers and negotiate pricing and contract terms
- Track sales activities, report results, and contribute to market development strategies
- Collaborate with the technical and service teams to ensure customer satisfaction
- Attend industry events, trade fairs, and exhibitions as required

### Your profile

- Previous experience in sales, ideally in the machine-tool, industrial equipment, or manufacturing sectors
- Technical background or strong interest in mechanical engineering or CNC technologies
- Excellent communication, negotiation, and relationship-building skills
- Self-driven, organised, and able to work independently
- Full driving licence and willingness to travel across Ireland and the UK

### We offer

- A modern and dynamic working environment in an innovative and rapidly growing company
- An international and multicultural environment, with regular interactions with Switzerland and Europe
- Employment conditions corresponding to the responsibilities of the role
- A healthy work-life balance with flexible working hours and high autonomy
- Opportunities for career development and continuous training, enabling you to enhance your skills and advance your career

#### Are you looking for new challenges?

Join a dynamic company and contribute to its success by submitting your application!

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